App. F. IX-4

Previous References

1932-3 (Dec)

PRESERVED

File No. 132-32

Serial Nos. 2, 3

Later References

General and Revenue Secretariat.

Serial Nos. Two

P. (12)

Part B for December 1932

SUBJECT.

Agency for the Sale of Soaps Hyderabad Deccan.

P(3) To the Dy of the Stamp Mfrs Lyd Bdn No D 2954-5 of 31/12/32

Approves of the Director proposal to depute the Indus & Chemist to Hyderabad to make arrangements for the future conduct of work

W Rabertson 23/1/33

Immediate D 2356

General and Revenue Secretariat | File No. Agency for Soaps in Hyderabad of 193 | [App. F. III—2

Serial No.

Letter No. D2-612/30-31 dated 15/16th December 1932 from the Director of Industries & Commerce in Mysore, in the matter of making proper arrangements for the agency for the sale of Mysore Soaps in Hyderabad (Deccan).

D 1840

1) The connected papers have been submitted to the Second Member for orders on 15-12-32. The Director has since stated that Mr.Nathoo Laljee of Messrs. Nathoo Laljee to whom the agency was proposed to be given is since dead and that he has permitted the Industrial Chemist to proceed to Hyderabad to make proper arrangements for the future conduct of the agency. Whether it is necessary for the Industrial Chemist to go to Hyderabad, and whether the Director was in order in having permitted him to go in amticipation of the sanction, are points for consideration.

2) It is seen from the letter of the Industrial Chemist enclosed with the Director's letter that the former agents Messrs. Habib Aziz & Co., owe the Soap Factory a sum of Rs.1,657-5-0, and that they are evading payment and that they have not accepted bills presented to them through the Imperial Bank of India for supplies made, though they have taken delivery of the goods. One of the objects of the Industrial Chemist's deputation would appear to be to arrange for the recovery of this amount.

3) In case it is considered that the Industrial

NOTE—Contn. Sheet.

WD 70—GBPM—60,000—13-8-31.

Chemist's going to Hyderabad is unnecessary, immediate orders would have to be issued countermanding the permission given by the Director of Industries and Commerce.

MB
17.12.32

Dev Sec'y)

4) I am not quite sure that the deputation of the Industrial chemist in such haste without waiting for Govt: sanction will be of much help to ensure Govt: interests. The Heads of Department ought not to anticipate Govt: sanctions in such matters. In the present instances order of Govt: have not yet been passed on the proposal of the Director of Industries & Commerce to terminate the agency of Seth Habib Ajij & Co. If as opined by the Director of Industries & Commerce in his rep: the form of Seth Habib Laljee is so solid as all that, the death of a partner even though a principal partner should not make any difference. The deputation of the Industrial chemist at this stage to Hyderabad is not necessary in my opinion.

Second member.

Office of the Second Member of Council, 17 DEC. 1932 No.....

17.12.32 MCC

5) The proposal may be approved. I have discussed

17.12.32

Serial No.

the matter with the D^r. In these commercial concerns it may be found necessary to safeguard the interests of Govt by a personal visit to the places.

21/12

Draft
22/12/32

6) Subs with a draft for approval
K. M.R K
22/12/32

22/12/32

FIN. & REV. SECTION
23. DEC. 1932
FIN. & REV. SECTT.

Pl com 1064
D/ 31-12-32

Draft + fair subd. Financial Secretary has not been consulted.
Asm 31/12/32

For perusal
M&R 31/12/32

Fl Secy)

3-1-33

Issued
9/1/33

M.D. 29 Sch-5 dated 31st Dec. 1933
The Dir of Sch
The comptroller & Dir. Sch
Approves the Dir's proposal to depute the Asst Chemist to Hyderabad to make arrangement for the future conduct of the work

NOTE—Contn. Sheet.

B
K.M.R
6/3/33

File No. of 193 .

General and Revenue Secretariat

Telegraphic Address.—"INDUSCOM."

D/2359 17/12/32

GOVERNMENT OF MYSORE.

DEPARTMENT OF INDUSTRIES AND COMMERCE.

Dte 132-32-3

In reply please refer to
No. D2-612/30-31
Encl. one

OFFICE OF THE DIRECTOR,

Dated, Bangalore, 15th Decr. *1932*

FROM

N. RAMA RAO, Esq., B.A., B.L.,
Director of Industries and Commerce in Mysore,
Bangalore, (India.)

DEVELOPMENT SECRETARIAT 16 DEC 1932 TO.

S. Abdul Wajid, Esq., B.A.,
Secretary to the Government of Mysore,
Development Department, Bangalore.

SIR,

Agency for the sale of Soaps in Hyderabad - Deccan

In continuation of my letter of even No. dated the 16th Novr. 1932 submitting proposals for the renewal of the above agency, I have the honor to state that the Industrial Chemist reports that he has received news to the effect that Mr. Nathoo Laljee of Messrs. Nathoo Laljee, to whom the grant of the agency had been recommended passed away on the 5th Decr. 1932. I enclose for the information of Government, a copy of his letter No.3737 dated the 10th Decr.32 received in the matter. In the circumstances mentioned therein, - particularly in view of the heavy balance of Rs 2,000/- outstanding against the firm for the value of soaps recently supplied to the - firm has to be ~~received~~ secured, I have permitted the Industrial Chemist to go to Hyderabad if he considers immediate action essential in the - matter. This may be kindly approved by Government.

The question of grant of the agency as per proposals submitted already to the firm represented by Mr. Nathoo Laljee now depends on whether proper arrangements will be made by his successors to carry on the work of the firm. Otherwise some other gentleman or firm - who is equally well off, financially and from the business point of view, will have to be chosen for the grant of the agency. The -- Industrial Chemist will enquire into these matters and submit his detailed report on receipt of which I shall address Government further

GOVERNMENT SOAP FACTORY, BANGALORE

10th December 1932

Immediate.

No. 3737 - C
Enclosure.

The Director of Industries &
Commerce in Mysore, Bangalore.

Sir,

I enclose herewith copy of a letter which I received this morning, signed by Mr. M.G. Lakshminarasu, informing us that Mr. Nathoo Laljee of Mysore, Nathoo Laljee, 130, Canon Street, Secunderabad Dn., passed away on 5th December.

This firm has been appointed as our sole agents for the sale of our products in the Mysore Dominions for a period of three years commencing on 2nd November 1932. The Director of Industries and Commerce has recommended in his letter No.D2-810/30-31 dated 14th November 1932 for the orders of Government confirming the provisional arrangement that has been entered into with this firm.

In this connection I beg to submit that after my personal investigation at Hyderabad I recommended the confirmment of the agency purely on the personal reputation and commercial integrity of Mr. Nathoo Laljee. One of our own Mysoreans,

Mr. T.G. Lakshminarasu, has applied for this agency and I was unwilling to entrust the work to this gentleman even though I had no objection to Mr. Lakshminarasu doing the work of the agency for and on behalf of Messrs. Nathoo Laljee.

As the proprietor is dead, I do not know what arrangements will be made for carrying on the work of the firm of Messrs. Nathoo Laljee. So far as the Soap Factory is concerned we have supplied soaps to the extent of Rs.2,206-4-0 net (i.e. after deducting all the agency expenses) and since under the terms of the agreement we have to draw bills at 90 days sight none of the amounts has yet fallen due.

Under the terms of the agency this firm has deposited with us cash to the value of Rs.2,000/-. Therefore, the difference between the security deposit and the amount owing to us is not very great. In this connection it should also be mentioned that as per terms of the agreement the firm has been paid a sum of Rs.500/- in cash by us for starting a very intensive campaign of advertisement in Hyderabad. I do not as yet know how much of this amount has been spent and whether there is any balance to be accounted for.

It is very unfortunate indeed that just when things were looking up in Hyderabad territory with a promising agent, who had given a guarantee of Rs.18,000/- worth of sales during the first year, things should go wrong. We

may have to be prepared for some complications and I am afraid the best interests of the factory require my immediate visit to Hyderabad. This is also necessary from the point of view of the fact that our former agents, Messrs. Habib Aziz & Co., who owe us a sum of Rs.1,657-5-0 have not paid the amount, but seem to be evading payment, in that, they have not even accepted bills presented to them through the Imperial Bank of India for supplies made. They have taken delivery of goods and they have not been replying to our letters. I had hopes of entrusting the work of collection to Messrs. Nathoo Laljee and even this is very doubtful now.

The total amount of money to be recovered from both these sources will be -

(a) From Messrs. Nathoo Laljee	..	Rs.2,435- 9-0
(b) From Messrs. Habib Aziz & Co.	..	1,657- 5-0
Total	..	Rs.4,092-14-0

As against this we have already got a security deposit of Rs.2,000/- and the balance to be recovered will be a little more than Rs.2,000/-.

The recovery of the money is not really the most important point. It is the question of finding out another equally capable merchant who will be able to handle the agency properly under conditions of guaranteeing minimum sales and offering proper security. I might here mention for your confidential

GOVERNMENT SOAP FACTORY, BANGALORE

information that a great number of merchants do not care to come forward openly and accept agencies for our soaps owing to the propaganda that is being carried on by the Mysore Government for the encouragement of their own soaps. Some of the merchants are really afraid lest their trying to sell the soaps prepared by us should reach the ears of the Mysore and he should feel displeased about it. This was what it used to be when I was there. Therefore any organised distribution and pushing of our trade will have to be conducted with a great deal of tact. Therefore, for the reasons mentioned in this letter I request you to kindly consider and do the needful immediately and try to fix up the agency satisfactorily.

I have the honour to be,
Your most obedient servant,

Industrial Chemist &
Chemical Engineer.

G.R.S. App. F VI G-2]

SUBJECT 7

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..... 5 copies

Diary No. of letter replied to 2359

Sec. Dte.

File No. 132-32

Serial No. 3

General and Revenue Secretariat

( )

the *193* .

Proceedings of the Government of His Highness the Maharaja of Mysore.

Date of issue 31. 12. 32

Signed by Mr. M.S.R.

Read—

Letter no. D2-612/30-31 dated 16th Dec: 1932 from the Dir of Dte, [reporting that Mr Nathoo Laljee of Messrs Nathoo Laljee, to whom the grant of agency for the sale Soaps in Hyderbad-Deccan, had been recommended, ... passed away on 5.12.32] and requesting, in the circumstances explained, approval to his action, in having permitted the Industrial Chemist to visit Hyderabad, to make arrangements for the future conduct of the agency for the sale of Mysore Soaps in Hyderabad State

May this be

(i) Printed ?

(ii) treated as a standing order ?

(iii) published in the Gazette, English Part ?

(iv) translated ?

(v) placed at the disposal of the press ?

(vi) published in the Gazette, Kannada Part ?

Order Thereon No.

8

Mr 5/12

(3

Order no. 02954-55 dated 31-12-32

Approved.

for Secy of War 22. 32

Adv. Dept.

To. The Chief of Ste

The Comptroller Thro Fin. Secy.

List of enclosure

Copied by

Examined by

WD 02560 -GPB —11,250—2-7-30

PROCEEDINGS OF THE GOVERNMENT OF HIS HIGHNESS
THE MAHARAJA OF MYSORE

9

Read:-

Letter No. D 2-612/ 30-31 dated 16th December 1932 from the Director of Industries and Commerce requesting in the circumstances explained, approval to his action, in having permitted the Industrial Chemist to visit Hyderabad, to make arrangements for the future conduct of the agency for the sale of Mysore Soaps in Hyderabad State.

Order No. D. 2954-55/Dte. 131-32-3

Dated, Bangalore, the 31st December 1932.

A P P R O V E D.

M Shamchenoorkar

For Secretary to Government,
Development Department.

KMR

To

The Director of Industries and Commerce in Mysore.

The Comptroller to Government, through the Financial Secretariat.

MK.5